

Monivent signs agreement with distributor in Germany

Monivent AB announces today that the company has signed an evaluation agreement with MedCare Visions GmbH for distribution of Monivent Neo Training in Germany.

“Having an agreement in place now means that we have the opportunity to reach our potential customers in a much better way in one of our most important key markets. MedCare Visions shares Monivent's vision to improve care for our youngest patients and we look forward to a rewarding and long-term collaboration in the German market, says Karin Dahllöf, CEO of Monivent.”

"Our guiding principle, «Our heart beats for the little ones», shapes the entire corporate culture of MedCare Visions. We see ourselves as a link between clinic and industry and based on our clinical experience, we provide new, practical and patient friendly products, workflows and treatment strategies. Monivent's products therefore fit perfectly into MedCare Vision's philosophy and we are very pleased to represent Monivent in Germany, says Eberhard Schneider, CEO of MedCare Visions.”

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***Monivent AB** (“Monivent”) develops, manufactures and sells medical devices in order to improve the emergency care provided to newborns in need of respiratory support at birth. About three to six percent of all newborns end up in this critical situation and healthcare professionals today lack good tools to determine how effective this manual ventilation is. Monivent has developed and is about to start the launch of equipment that measures the airflow to the child directly in the face mask via a sensor module that sends data wirelessly to an external monitor. The caregiver thereby receives immediate feedback, which enables necessary adjustments to ensure an effective but at the same time gentle treatment.*

***MedCare Visions GmbH** was founded in 2001 by Eberhard Schneider as a sales and service company with special focus on children´s and newborn care. Since then, the product portfolio has constantly been expanded and MedCare Visions now functions as an exclusive sales partner for 50 manufacturing companies from all over the world and now has more than 40 employees. With the main office and the logistics center in Unterschleissheim/Munich, the good connection to the airport in Munich guarantees us a daily supply of products from all over the world.*